

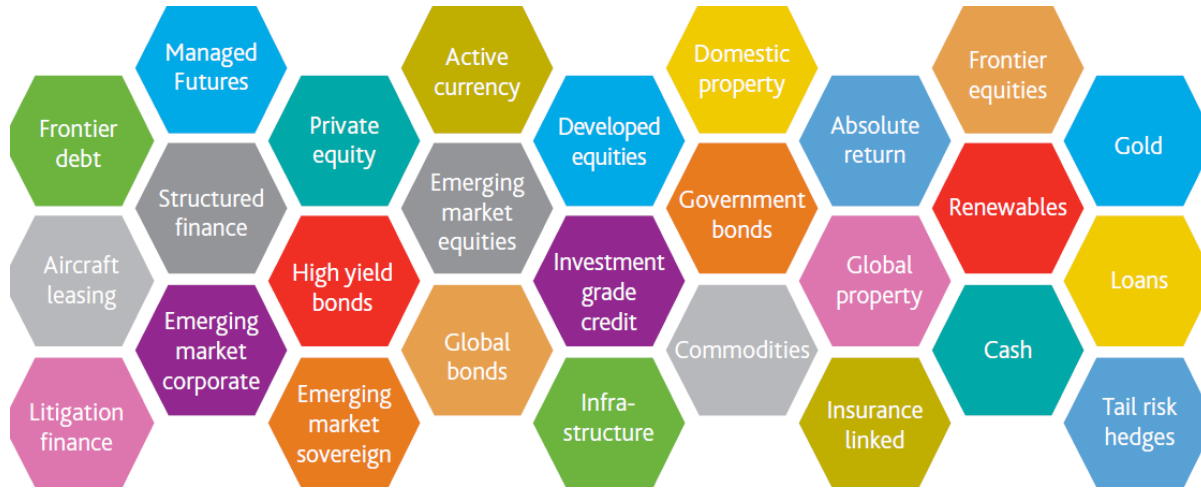
Aberdeen Asset Management

ASSESSING AND MANAGING RISK IN MULTI-ASSET PORTFOLIOS

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Niagara Institutional Dialogue

Andrew McCaffery, Global Head of Alternatives



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Investors need growth, whatever the weather



For retirement

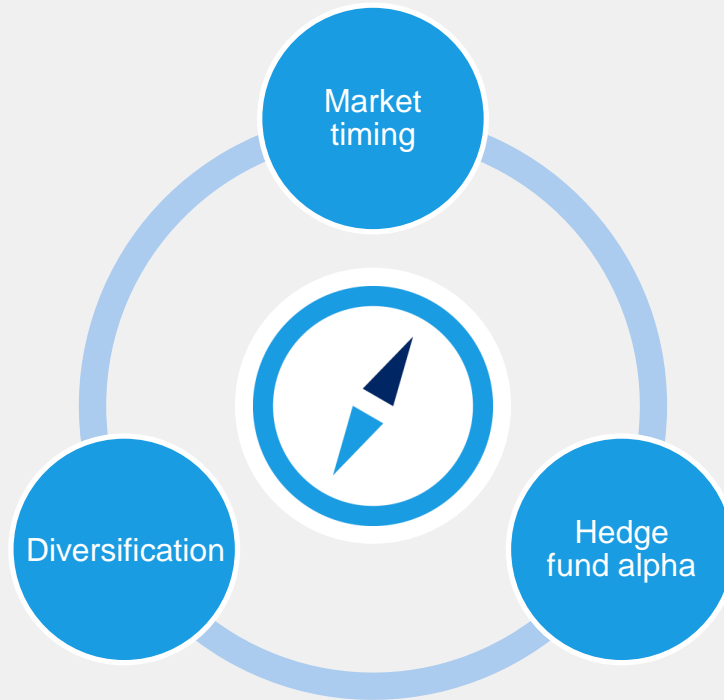
To pay pensioners

**To maintain charitable
work**

For foundations

Multi-asset approaches to absolute returns

Multi asset approaches to delivering long-term absolute returns



A rich opportunity set that can reduce reliance on equities and bonds

Capturing the breadth of opportunities



Source: Aberdeen Asset Management Inc., Mar 16

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Alternative investments involve specific risks that may be greater than those associated with traditional investments; are not suitable for all clients; and intended for experienced and sophisticated investors who meet specific suitability requirements and are willing to bear the high economic risks of the investment. Investments of this type may engage in speculative investment practices; carry additional risk of loss, including possibility of partial or total loss of invested capital, due to the nature and volatility of the underlying investments; and are generally considered to be illiquid due to restrictive repurchase procedures. These investments may also involve different regulatory and reporting requirements, complex tax structures, and delays in distributing important tax information.

Disclaimer

Foreign securities are more volatile, harder to price and less liquid than U.S. securities. They are subject to different accounting and regulatory standards, and political and economic risks. These risks are enhanced in emerging markets countries. Fixed income securities are subject to certain risks including, but not limited to: interest rate (changes in interest rates may cause a decline in the market value of an investment), credit (changes in the financial condition of the issuer, borrower, counterparty, or underlying collateral), prepayment (debt issuers may repay or refinance their loans or obligations earlier than anticipated), and extension (principal repayments may not occur as quickly as anticipated, causing the expected maturity of a security to increase).

Among the risks presented by private equity investing are substantial commitment requirements, credit risk, lack of liquidity, fees associated with investing, lack of control over investments and or governance, investment risks, leverage and tax considerations. Private equity investments can also be affected by environmental conditions / events, political and economic developments, taxes and other government regulations.

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